

SURVEY OF 2004 GRADUATES

overall summary report for

MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

This report is based upon 198 responses from December 2003, or May, June, and August 2004 bachelor's degree recipients. The total number of graduates surveyed was 310.

OVERALL RESPONSE RATE

64%

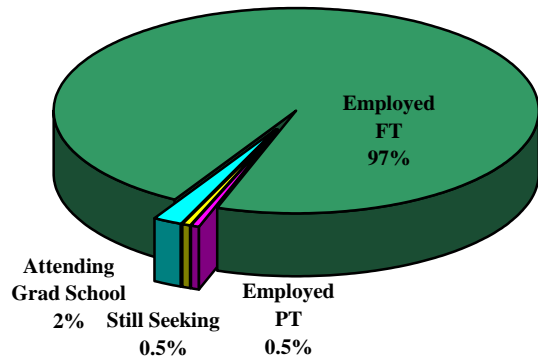
Placement Information

%

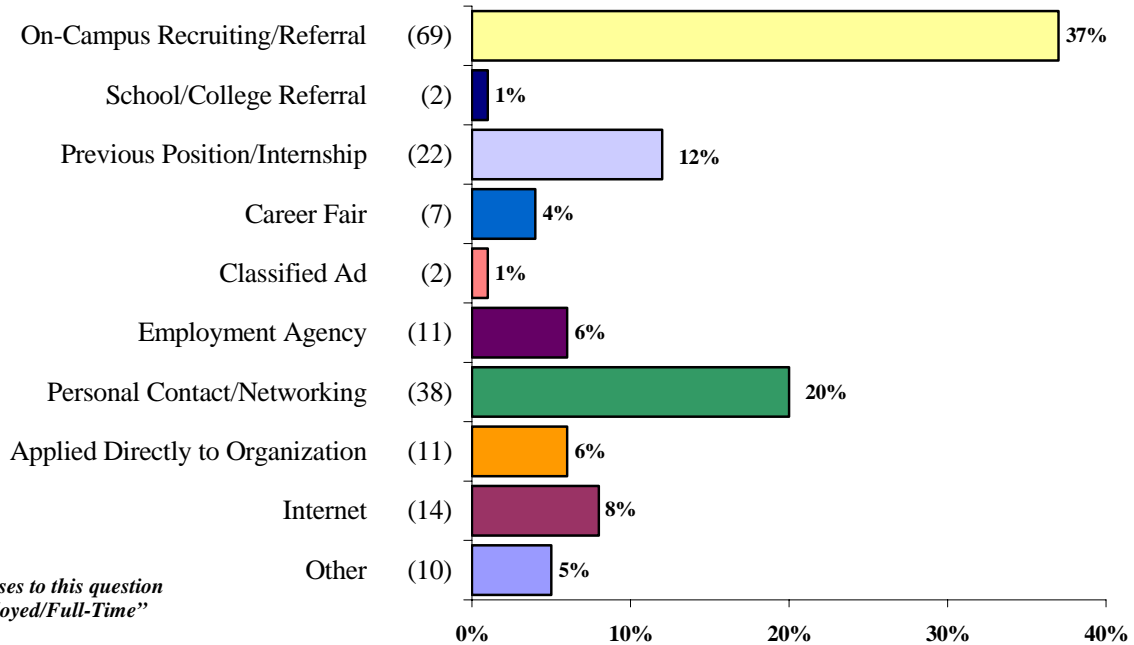
Overview

Employed/Full-Time *	192	97%
Employed/Part-Time	1	0.5%
Still Seeking Employment	1	0.5%
Not Seeking Employment	0	-
Graduate School/Full-Time	4	2%
Total	198	100%

*Position Related to Career Goals
Based on 181 responses



Position Obtained Through:



Received 186 responses to this question from the 192 "Employed/Full-Time"

Employment Detail Report

MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

ACCOUNTING

<i>employer</i>	<i>position title</i>	<i>location</i>	<i>state</i>
American Express Tax and Business Services	Staff Accountant	New York	NY
Dannible McKee	Accountant	Syracuse	NY
Defense Finance and Accounting Services	Accountant	Unspecified	NY
Deloitte & Touche	Auditor	Boston	MA
Deloitte & Touche	Audit Assistant	New York	NY
Deloitte & Touche	Secure Transactions/Collateral Analyst	New York	NY
Deloitte & Touche	Accountant	Hartford	CT
Deloitte & Touche	Accountant	Unspecified	CT
Deloitte & Touche	Accountant	Unspecified	NJ
Eisner	Accountant	Unspecified	NY
Ernst & Young	Staff Accountant	New York	NY
Ernst & Young	Accountant/Auditor	New York	NY
Ernst & Young	Accountant	New York	NY
Ernst & Young	Accountant	New York	NY
Ernst & Young	Accountant	New York	NY
Fastenal	Accountant	Unspecified	PA
General Electric Asset Management	Financial Managment Program	Stamford	CT
Grant Thurstone	Accountant	Boston	MA
Hatch Company	Accountant	Australia	INTL
Hennion & Walsh	Accountant	Parsippany	NJ
IBM	Consultant	Fairfax	VA
Jilco Window Corporation	Sales Associate	Somers	NY
Kevin P. Martin & Associates	Audit Staff	Braintree	MA
Konea	Accountant	Korea	INTL
KPMG, LLP	Audit Associate	New York	NY
KPMG, LLP	Audit Associate	New York	NY
KPMG, LLP	Associate	New York	NY
KPMG, LLP	Audit Associate	New York	NY
KPMG, LLP	Assurance Associate	Providence	RI
KPMG, LLP	Auditor	Short Hills	NJ
Landa & Altsher	Junior Staff Accountant	Randolph	MA
M & T Bank and Trust	Accountant	Baltimore	MD
Memoire	Accountant	New York	NY
PricewaterhouseCoopers	Associate	Florham Park	NJ

Employment Detail Report

MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

PricewaterhouseCoopers	Associate	Albany	NY
PricewaterhouseCoopers	Systems and Process Analyst	New York	NY
PricewaterhouseCoopers	Assurance	New York	NY
PricewaterhouseCoopers	Assurance Associate	New York	NY
PricewaterhouseCoopers	Associate	New York	NY
PricewaterhouseCoopers	Audit Associate	Rochester	NY
PricewaterhouseCoopers	Accountant	New York	NY
PricewaterhouseCoopers	Accountant	Rochester	NY
PricewaterhouseCoopers	Accountant	New York	NY
PricewaterhouseCoopers	Accountant	New York	NY
PricewaterhouseCoopers	Accountant	Hartford	CT
PricewaterhouseCoopers	Accountant	Rochester	NY
PricewaterhouseCoopers	Associate	Boston	MA
PricewaterhouseCoopers	Associate	Boston	MA
PricewaterhouseCoopers	Assurance Associate	Dallas	TX
Remax	Accountant	Unspecified	PA

ENTREPRENEURSHIP AND EMERGING ENTERPRISES

<i>employer</i>	<i>position title</i>	<i>location</i>	<i>state</i>
Gap International, Inc.	Sales Consultant	Philadelphia	PA
Hertz Rent-a-Car	Manager	Syracuse	NY
Pepsi Bottling Group	Pre-Sales Account Manager	Binghamton	NY
Presidential Inauguration Committee	Special Assistant to the Finance	Washington	DC
Waxman & Waxman, PC	Law Clerk	New York	NY

FINANCE

<i>employer</i>	<i>position title</i>	<i>location</i>	<i>state</i>
Accenture	Analyst	Chicago	IL
Accenture	Analyst	New York	NY
Alliance Capital Investments	Institutional Asset Administrator	White Plains	NY
American Express Financial Advisors	Financial Advisor	Paramus	NJ
BAE Systems	Finance Leadership Development	Los Angeles	CA
Bank of New York	Funds Custodian	New York	NY
Bernstein Investment Research & Managment	Associate Portfolio Manager	White Plains	NY
Blockbuster, Inc.	Financial Analyst	Dallas	TX
Bloomberg, LP	Analytics Representative	New York	NY
Bloomberg, LP	Analyst	New York	NY

Employment Detail Report

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Boeing Capital Corporation	Analyst	Renton	WA
Boston Bank	Account Executive	Unspecified	FL
Cendent Mobility	Assistant	Danbury	CT
Commercial One Financial	Stockbroker Trainee	Westbury	NY
Conde Nast/GQ Magazine	Associate Publisher's Assistant	New York	NY
Deutsche Bank	Account Manager	New York	NY
Ferguson Enterprises	Management Trainee	Lakewood	NJ
Fidelity Investments	Financial Analyst	Boston	MA
Fifth Third Bank	Analyst	Cincinnati	OH
Florida Land Homes	Marketing Director	Miami	FL
General Electric	Financial Management Development	Stamford	CT
Hennion & Walsh, Inc.	Security Analyst	Parsippany	NJ
Horn Group	AAE	San Francisco	CA
HRB Benefits Group	Employee Benefit Specialist	Wellesley	MA
IBM	Accountant	Somers	NY
JP Morgan Chase	Sales and Service Associate	Syracuse	NY
JP Morgan Chase	Internal Consulting Analyst	New York	NY
JP Morgan Chase	Financial Analyst	New York	NY
JP Morgan Chase	Financial Analyst	New York	NY
JP Morgan Futures, Ltd.	Settlement Analyst	Korea	INTL
Katz Real Estate	Real Estate Agent	New York	NY
Lockheed Martin	Financial Analyst	Owego	NY
Lockheed Martin	Financial Leadership Development	Liverpool	NY
Mindshare Worldwide, Inc.	Assistant Media Planner	Chicago	IL
Morgan Stanley	Financial Advisor	Los Angeles	CA
Morgan Stanley	Financial Analyst	New York	NY
Morgan Stanley	Financial Advisor	Buffalo	NY
Morgan Stanley	Analyst	New York	NY
New York Stock Exchange	Investigaton Analyst	New York	NY
Northwestern Mutual Financial Network	Financial Representative	East Syracuse	NY
Northwestern Mutual Financial Network	Financial Planner	New York	NY
Peace Corps	Volunteer	Guatemala	INTL
Prudential Financial	Financial Reporting Associate	Newark	NJ
Raytheon Company	Cost Analyst	Tucson	AZ
Readers Digest	Financial Leadership Program	Pleasantville	NY
SAC Capital Advisors, LLC	OTC Derivatives Analyst	Stamford	CT

Employment Detail Report

MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

San Francisco Network Ministries	Jesuit Volunteer	San Francisco	CA
Schwartz Communications, Inc.	Account Coordinator	Boston	MA
Self-Employed	Licensed Real Estate Agent	New York	NY
Shaw Industries	Territory Manager	Rochester	NY
Sun Trust Banks, Inc.	Financial Analyst	Unspecified	GA
The MRA Group	Junior Art Director	Syracuse	NY
U.S. Air Force	2nd Lieutenant	Dyess AFB	TX
UnitedHealthcare	Sales Executive/Key Accounts	New York	NY
Warner Brothers Television	Production Assistant	Burbank	CA
William Stanley	Associate	Berwyn	PA

GENERAL MANAGEMENT STUDIES

<i>employer</i>	<i>position title</i>	<i>location</i>	<i>state</i>
Advanced Alarm, Inc.	Office Manager	Buffalo	NY
Cintas Corporation	Facility Service Sales Representative	Syracuse	NY

MARKETING MANAGEMENT

<i>employer</i>	<i>position title</i>	<i>location</i>	<i>state</i>
84 Lumber	Inventory Manager	Unspecified	PA
AccountPros	Executive Recruiter	Vienna	VA
Advertising.com	Account Manager	Baltimore	MD
Apex Systems, Inc.	Technical Recruiter	Iselin	NJ
Bloomberg, LP	Account Representative	New York	NY
Brooks Brothers	Special Order Assistant	New York	NY
Buddy Lee Attraction, Inc.	Executive Assistant to President	Nashville	TN
Citibank	Client Financial Analyst	New York	NY
Clear Channel	Production Director	Los Angeles	CA
cMarket, Inc.	Marketing Coordinator	Cambridge	MA
Commercial One Financial	Stockbroker Trainee	Westbury	NY
Corporate Research Group	Marketing Assistant/Research Analyst	New Rochelle	NY
Creative Artists Agency	Assistant	Los Angeles	CA
D & S Management	Real Estate Broker	Unspecified	NY
Department of Labor	Foreign Labor Certification Analyst	Philadelphia	PA
Elizabeth Arden	Sourcing Management Coordinator	Stamford	CT
Enterprise Rent-A-Car	Management Trainee	Jenkintown	PA
Federated Management Group	Management Training Program	New York	NY
Ferguson Enterprises	Operations Management Trainee	Beltsville	MD

Employment Detail Report

MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

Foote Cone and Belding	Assistant Media Planner	New York	NY
General Electric Supply	Distribution and Sales Training	Naperville	IL
Girl Scouts of the USA	Program, Membership, Diversity Asst.	New York	NY
Hakohodo	Advertising Representative	Japan	INTL
IBM	Financial Consultant	Pittsburgh	PA
Island Def Jam Music Group	Artist Development Assistant	New York	NY
J. Walter Thompson	Production Finance Associate	New York	NY
Kaplow Communications	Account Coordinator	New York	NY
Liberty Mutual Insurance Companies	Case Manager/Auditor	Syracuse	NY
Media.com	Media Planner	New York	NY
MediaVest Worldwide	Broadcast Assistant	New York	NY
Mindshare Worldwide, Inc.	Assistant Media Planner	New York	NY
Mindshare/MediaEdge:cia	Assistant Media Planner	New York	NY
NAMIC, Inc.	Staff Assistant	New York	NY
NASA	Analyst	Washington	DC
Nestle USA	Team Leader	Danville	VA
Nestle Waters	Route Manager	Tampa	FL
New England Patriots	Advertising Coordinator	Foxborough	MA
Olympia Asset Management	Stock Broker	Manhattan	NY
OMD USA	Assistant Media Strategist	New York	NY
Outdoor Services, Inc.	Assistant Account Executive	New York	NY
Oxford Global Resources	Account Manager	Boston	MA
Progressive Insurance	Claims Representative	Unspecified	NY
Salary.com	Survey Analyst	Needham	MA
Segway, LLC	Communications Coordinator	Bedford	NH
Shaw Industries	Territory Sales Manager	Chesterland	OH
Showtime Networks	Production Assistant	New York	NY
Starlight Orchestras	Event Coordinator	New York	NY
State Street Bank	Portfolio Administrator	Boston	MA
State Street Corporation	Portfolio Administrator	Boston	MA
Tequila/NY	Interactive Producer	New York	NY
The Matthews Group Advertising Agency	Market Researcher	Bryan	TX
The Richards Group	Brand Marketing	Dallas	TX
U.S. Army	2nd Lieutenant	Unspecified	NA
Vail Resorts	Ski Instructor	Vail	CO
Van Der Moolen Specialist, USA	Securities Lending Representative	New York	NY

Employment Detail Report

MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

Vanguard	Marketing Coordinator	New York	NY
Viva International Group	Management Trainee	Somerville	NJ
World Research Group	Marketing Manager	New York	NY
WXRK-FM	Account Executive	New York	NY

SUPPLY CHAIN MANAGEMENT

<i>employer</i>	<i>position title</i>	<i>location</i>	<i>state</i>
ALCAN	Analyst	Unspecified	NY
Ann Taylor	Merchant Analyst	New York	NY
Clayton Homes, Inc.	Sales Representative	Burlington	NC
Country Living Magazine, Hearst	Sales Assistant	New York	NY
Ferguson Enterprises	Operations	Unspecified	MD
Lockheed Martin	Financial Analyst	Marietta	GA
Macy's East	Assistant Buyer	New York	NY
Menlo Worldwide Logistics	Logistics Supervisor	Breignsville	PA
NASA	Program Analyst	Washington	DC
NASA	Contract Analyst	Washington	DC
News America Marketing	Sales Associate	New York	NY
Price Chopper Supermarkets	Analyst	Syracuse	NY
Sappi Fine Paper North America	Operations Planner	Westbrook	ME
Situs Properties, Inc.	Associate	Jenkintown	PA
Staples	Fulfillment Center Supervisor	Ontario	CA
Tiffany & Company	Merchandise Assistant	New York	NY
Transfreight, Inc.	Traffic Coordinator	Tipp City	OH
Transfreight, Inc.	Transportation Analyst	Newnan	GA
United Parcel Service	Field Service Analyst	Unspecified	NY
United Parcel Service	Analyst	Unspecified	NY

Graduate School Detail Report

MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

ACCOUNTING

<i>institution</i>	<i>degree/program</i>	<i>location</i>	<i>state</i>
Hofstra University	J.D.	Hempstead	NY
Syracuse University	M.S./Accounting	Syracuse	NY

FINANCE

<i>institution</i>	<i>degree/program</i>	<i>location</i>	<i>state</i>
Syracuse University	J.D.	Syracuse	NY

MARKETING MANAGEMENT

<i>institution</i>	<i>degree/program</i>	<i>location</i>	<i>state</i>
Touro College	J.D.	Buffalo	NY