

# SURVEY OF 2005 GRADUATES

*overall summary report for*

## MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

This report is based upon 260 responses from December 2004 and May, June, and August 2005 bachelor's degree recipients. The total number of graduates surveyed was 357.

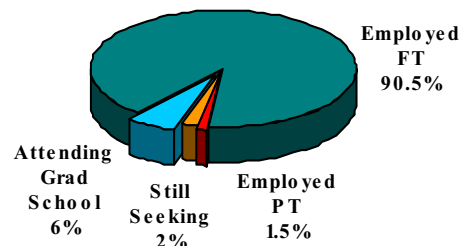
### OVERALL RESPONSE RATE

**73%**

#### Placement Information

	#	%
Employed/Full-Time *	235	90.5%
Employed/Part-Time	4	1.5%
Still Seeking Employment	5	2.0%
Not Seeking Employment	0	-
Graduate School/Full-Time	16	6.0%
<b>Total</b>	<b>260</b>	<b>100%</b>

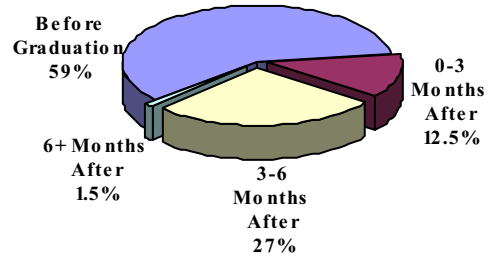
#### Overview



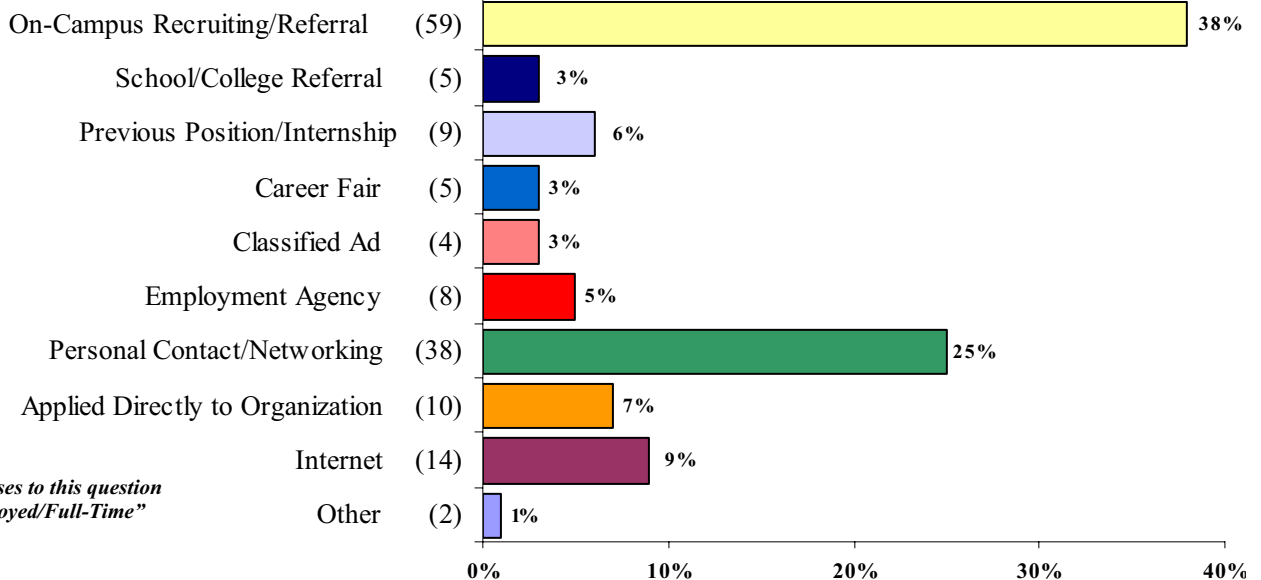
*\*Position Related to Career Goals - 95%*

#### When Position Obtained

Before Graduation	134	59.0%
0-3 Months After	29	12.5%
3-6 Months After	61	27.0%
6+ Months After	4	1.5%
<b>Total</b>	<b>228</b>	<b>100%</b>



#### Position Obtained Through



*Received 154 responses to this question from the 235 "Employed/Full-Time"*

# Employment Detail Report

MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

## ACCOUNTING

<i>employer</i>	<i>position title</i>	<i>location</i>	<i>state</i>
Deloitte & Touche	Accountant	New York	NY
Deloitte & Touche	International Tax Consultant	New York	NY
Deloitte & Touche	Accountant	Los Angeles	CA
Eisner, LLP	Auditor	New York	NY
Eisner, LLP	Auditor	New York	NY
Ernst & Young, LLP	Staff Auditor	New York	NY
Ernst & Young, LLP	Assurance Accountant	Syracuse	NY
Ernst & Young, LLP	Staff Auditor	New York	NY
Ernst & Young, LLP	Staff Auditor	New York	NY
Ernst & Young, LLP	Staff Auditor	Stamford	CT
Ernst & Young, LLP	Staff Accountant	New York	NY
Grimaldi and Nelkin, CPA's	Staff Accountant	New York	NY
IBM	Accountant	Somers	NY
IBM	WW Expense Accountant	Somers	NY
KPMG, LLP	Accountant	Syracuse	NY
KPMG, LLP	Accountant	New York	NY
KPMG, LLP	Audit & Risk Advisory Associate	New York	MA
KPMG, LLP	Accounting Associate	New York	NY
KPMG, LLP	Audit Associate	Syracuse	NY
Morgan Stanley	Commodities Comptroller	Purchase	NY
New Process Gear	Assembly Worker	Syracuse	NY
Poulsen & Podvin, PC	Staff Accountant	Watertown	NY
PricewaterhouseCoopers	Associate	Florham Park	NJ
PricewaterhouseCoopers	Associate	New York	NY
PricewaterhouseCoopers	Associate	New York	NY
PricewaterhouseCoopers	Associate	New York	NY
PricewaterhouseCoopers	Associate	New York	NY
PricewaterhouseCoopers	Associate	New York	NY
PricewaterhouseCoopers	Assurance Associate	Boston	MA
PricewaterhouseCoopers	Associate	New York	NY
PricewaterhouseCoopers	Associate	New York	NY
PricewaterhouseCoopers	Assurance Associate	New York	NY
PricewaterhouseCoopers	Associate	New York	NY
PricewaterhouseCoopers	Associate	New York	NY

# Employment Detail Report

## MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

PricewaterhouseCoopers	Transaction Services Associate	New York	NY
PricewaterhouseCoopers	Associate	New York	NY
PricewaterhouseCoopers	Associate	Puerto Rico	INTL
Rothstein Kass and Company	Audit Accountant	New York	NY
Rothstein Kass and Company	Audit Accountant	Roseland	NJ
Systematic Financial Management	Accountant	Teaneck	NJ
The Bonadio Group	Audit Assistant	Rochester	NY
Young & Rubicam	Accountant	New York	NY

### ENTREPRENEURSHIP AND EMERGING ENTERPRISES

<i>employer</i>	<i>position title</i>	<i>location</i>	<i>state</i>
Ferguson	Consultant	Syracuse	NY
Forrester Research	Event Sales Representative	Cambridge	MA
Interchem Corporation	New Product Development	Paramus	NJ
Intercontinental Management Company	Assistant Asset Manager	Boston	MA
New York Merchants Protective Company	Director of Marketing	Freeport	NY
State Street Corporaton	Fund Accountant	New York	MA
Steve and Barry's University Sportswear	Store Manager	Syracuse	NY
Susan Blond, Inc.	Account Manager	New York	NY
The Boston Beer Company	Sales Representative	Portsmouth	NH
The Kitchen Guild	Showroom Manager/Design Assistant	Washington	DC
Union Bank Corporation	Loan Officer	Brooklyn	NY

### FINANCE

<i>employer</i>	<i>position title</i>	<i>location</i>	<i>state</i>
Alliance Capital Management	Database Marketing Assistant	White Plains	NY
American Express	Associate	New York	NY
American Express	Associate	Ft. Lauderdale	FL
AXA	Account Manager	Hong Kong	INTL
AXA	Account Manager	New York	NY
Bank of New York	Client Service Representative	East Syracuse	NY
Bank of New York	Account Executive	New York	NY
Bank of New York	Money Market Operations Associate	New York	NY
Bear Sterns	Associate	Brooklyn	NY
Berdon, LLP	Account Analyst	New York	NY
Bloomberg	Global Customer Support	New York	NY
Bridgewater Associates	Account Management Associate	Westport	CT

# Employment Detail Report

## MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

Citigroup	Account Manager	Long Island	NY
City Wide Apartments	Manager	New York	NY
Cobalt Capital Companies	Account Representative	Great Neck	NY
Credit Suisse	Talent Development Program	New York	NY
Credit Suisse	Talent Development Program	New York	NY
Deutsche Bank	Associate	New York	NY
Eric Mower and Associates	Assistant Account Executive	Atlanta	GA
Ernst & Young, LLP	Private Equity Database Associate	New York	NY
Ernst & Young, LLP	Auditor	New York	NY
Fairway Consulting Group	Executive Recruiter	Lynnbrook	NY
Farmington Savings Bank	Account Service Representative	Farmington	CT
Fidelity Investments	Associate	Boston	MA
General Electric	FMLP	Stamford	CT
General Electric	FMLP	Stamford	CT
General Electric	FMLP	Norwalk	CT
Goldman Sachs	Analyst	Jersey City	NJ
Hand Held Products	Planning Analyst	Skaneateles	NY
IBM	Financial Consultant	Bethesda	MD
IBM	Financial Consultant	Somers	NY
JP Morgan Chase	Financial Analyst	New York	NY
JP Morgan Chase	Financial Analyst	New York	NY
JP Morgan Chase	Financial Advisor	Woodcliffe Lake	NJ
Karpus Investment Management	Portfolio Manager	Pittsford	NY
Lime Financial Services	Underwriter Apprentice	New York	OR
M&T Bank	Revenue Analyst	Buffalo	NY
Manning & Napier Advisors	Reconciler	Rochester	NY
Mellon Financial	Financial Analyst	Pittsburgh	PA
Merrill Lynch	Financial Analyst	New York	NY
Morgan Stanley	Analyst	New York	NY
Morgan Stanley	Financial Analyst	New York	NY
Morgan Stanley	Financial Analyst	New York	NY
Morgan Stanley	Analyst	New York	NY
Morgan Stanley	Financial Analyst	New York	NY
Morgan Stanley	Analyst	New York	NY
Morgan Stanley	Credit Trading Analyst	New York	NY
Morgan Stanley	Financial Analyst	New York	NY

# Employment Detail Report

## MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

National Financial Network	Account Representative	New York	NY
National Legacy Group	Accountant	Cedar Knolls	NJ
New York Life	Mutual Fund Shareholder Services	Parsippany	NJ
Oppenheimer & Company	Associate Stockbroker	New York	NY
P.H.J. & M., LLP	Associate	New York	NY
PricewaterCoopers	Transaction Services Associate	New York	NY
Principal Financial Group	Associate	Unspecified	
Prudential Financial	Account Associate	Newark	NJ
Prudential Financial	Account Associate	Newark	NJ
RBS Greenwich Capital	Credit Risk Analyst	Greenwich	CT
Registry & Transfer Company	Account Specialist	Cranford	NJ
ShopTechCity	President/Co-Founder	Albany	NY
Standard & Poor's	Research Associate	New York	NY
State Street Bank Corporation	Account Representative	Boston	MA
State Street Bank Corporation	Tax Administrator	New York	MA
The Boston Beer Company	Account Manager	New York	NY
The Hartford	Account Representative	Hartford	CT
Time, Inc.	Authorization Marketing Coordinator	New York	NY
TJX Companies, Inc.	Allocation Analyst	New York	NY
TJX Companies, Inc.	Allocation Analyst	Framingham	MA
Tribeca Lending Corporation	Loan Officer	New York	NY
U.S. Treasury Department	National Bank Examiner	New York	NY
UBS	Financial Leadership Program	Pearl River	NY
UBS	Financial Leadership Program	Albany	NY
UBS	Financial Leadership Program	Syracuse	NY
UBS	Financial Leadership Program	Syracuse	NY
United Technologies Corporation	Financial Leadership Program	Hartford	CT
United Technologies Corporation	Financial Leadership Program	Syracuse	NY
Wachovia Securities	Analyst	Charlotte	NC
Wachovia Securities	Investment Banking Analyst	Charlotte	NC
World Football League	Professional Football Player	Unspecified	NA

### MARKETING MANAGEMENT

<i>employer</i>	<i>position title</i>	<i>location</i>	<i>state</i>
ABN Amro	Human Resources Administrator	Chicago	IL
American Power Conversion Corporation	Sales Representative	Boston	MA
Americorps-Vista: Turning The Page	Program Specialist	New York	DC

# Employment Detail Report

## MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

Beth Israel Deaconess Medical Center	Administrative Assistant	Boston	MA
Bloomberg	Financial Sales Assistant	New York	NY
Bloomingdale's	Merchandiser	New York	NY
British Telecommunications	Account Representaive	Long Island	NY
Carat USA	Assistant Account Executive	New York	NY
CBS, Inc.	Unspecified	New York	NY
Chinnici Direct	Marketing Consultant	New York	NY
Cline Davis and Mann	Team Support Manager	New York	NY
Countrywide Insurance Group	Executive Assistant	Irvine	CA
CU.net	Marketing Coordinator	Wyckoff	NJ
CXtec	Marketing Associate	Syracuse	NY
CXtec	Marketing Associate	Syracuse	NY
Cyber Financial Network	Sales Assistant	Melville	NY
Ecos Consulting	Consultant	Portland	OR
EMC	Account Manager	Boston	MA
ePromos.com	Sales Assistant	New York	NY
Eric Mower & Associates	Assistant Account Executive	Syracuse	NY
Eric Mower & Associates	Assistant Account Executive	Buffalo	NY
Euro RSCG Magnet Communications	Account Coordinator	Washington	DC
Event 360	Marketing Manager	New York	NY
FastTrack	Consultant	New York	NY
Financial Markets Group	Account Manager	New York	NY
Focus on the Family	Unspecified	Colorado Springs	CO
Forrester Research	Account Executive Assistant	Boston	MA
GlobalSpec, Inc.	Marketing Coodinator	Troy	NY
Gregory FCA Communications	Staff Writer	Ardmore	PA
Henkel Adhesives	Unspecified	Avon	OH
HRP	Research Analyst	New York	NY
ICF Consulting	Consultant	Fairfax	VA
Initiative Media	Associate Media Buyer	New York	NY
JP Morgan Securities	MBA Recruiting Assistant	New York	NY
Kelly MarCom	Account Coordinator	Sanford	NC
Kohl's Department Stores	Store Management Trainee	Unspecified	NA
Kohl's Department Stores	Store Management Trainee	Unsepcified	NA
Linens and Things	Marketing	New York	NY
Macy's Merchandising Group	Management Training Program	New York	NY

# Employment Detail Report

## MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

Macy's Merchandising Group	Management Training Program	New York	NY
Macy's Merchandising Group	Management Trainee	New York	NY
Major League Baseball	Professional Athlete	New York	NY
Marquis Jet Partners, Inc.	Account Manager	New York	NY
MBK Entertainment	Account Manager	New York	NY
MediaVest	Assistant Media Planner	New York	NY
N. Amer.Conference on Ethiopian Jewry	Assistant Director of Operations	New York	NY
NBC Universal	Scheduling Coordinator	New York	NY
New York Magazine	Unspecified	New York	NY
News America Marketing	Account Coordinator	New York	NY
NIKE	Unspecified	Boston	MA
OptiMetrics, Inc.	Marketing Assistant	Bel Air	MD
Polo Ralph Lauren Corporation	Assistant Merchandiser	New York	NY
PR Newswire	Account Coordinator	New York	NY
PricewaterhouseCoopers	Marketing Associate	New York	NY
Primedia, Inc.	Marketing Coordinator	Los Angeles	CA
R.R. Donnelley	Marketing Associate	New York	NY
Robert W. Baird and Company	Conference Assistant	Milwaukee	WI
Self Employed	CEO	Bryn Mawr	PA
Starcom Mediavest Group	Assistant Media Planner	New York	NY
Starwood Hotel	Marketing Management Trainee	New York	NY
Steiner Sports Marketing	Promotions Manager	New York	NY
Sudler & Hennessey	Meeting Manager	New York	NY
Susan Bonomo Company	Marketing Coordinator	New York	NY
Target Corporation	Executive Team Leader	Mt. Kisco	NY
Target Corporation	Store Management Trainee	New York	NY
Tarragon Corporation	Leasing Consultant	New York	NY
The Boston Beer Company	Sales Representative	Boston	MA
The Boston Beer Company	Sales Representative	Providence	RI
The Boston Beer Company	Sales Representative	Boston	MA
The Burnsley All Suite Hotel	Sales and Catering Manager	Denver	CO
The CIT Group	Management Associate	New York	NY
The Post-Standard	Administrative Specialist	New York	NY
TJX Companies, Inc.	Corporate Management Trainee	Boston	MA
TJX Companies, Inc.	Corporate Management Trainee	Boston	MA
United Technologies Corporation	Operations Leadership Trainee	Hartford	CT

# Employment Detail Report

## MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

United Technologies Corporation	Operations Leadership Trainee	Unspecified	NA
United Technologies Corporation	Operation Leadership Program	Hartford	CT
United Way of Central New York	Speakers Bureau Coordinator	Syracuse	NY
WTTW, Inc.	Associate Producer	Chicago	IL
Xerox	Marketing Representative	Rochester	NY
Yankee Candle Company	Retail Assistant Manager	Boston	MA
Young & Rubicam	Marketing Associate	New York	NY

### SUPPLY CHAIN MANAGEMENT

<i>employer</i>	<i>position title</i>	<i>location</i>	<i>state</i>
Bristol Myers-Squibb	Market Planner	Plainsboro	NJ
CaseStack, Inc.	Operations Analyst	Santa Monica	CA
Elizabeth Arden	Inventory Analyst	Stamford	CT
Elizabeth Arden	Merchant Analyst	Stamford	CT
Elizabeth Arden	Inventory Analyst	Stamford	CT
Elizabeth Arden	Inventory/Sourcing Coordinator	Stamford	CT
Estee Lauder	Distribution Supervisor	Melville	NY
Federal Express	Transportation Analyst	Collome	NY
Ferguson Enterprises, Inc.	Operations	Suffolk	VA
Haddad Brands	Salesperson	New York	NY
Lockheed Martin	Operations Leadership Development	King of Prussia	PA
M & M Aerospace	Commodities Manager	Miami	FL
Raytheon Company	Team Leader Manufacturer	Andover	MA
Staples	Logistics Analyst	Boston	MA
Syracuse China	Production Planner	Syracuse	NY
The Ladders	Business Development Representative	New York	NY
Transfreight, LLC	Logistics Coordinator	Tipp City	OH
Transfreight, LLC	Traffic Coordinator	Dayton	OH
U.S. Army	Second Lieutenant	Fort Meyers	FL
United Technologies Corporation	Analyst	Stamford	CT
Xerox	Supply Chain Management	Rochester	NY

# Graduate School Detail Report

## MARTIN J. WHITMAN SCHOOL OF MANAGEMENT

### ACCOUNTING

<i>institution</i>	<i>degree/program</i>	<i>location</i>	<i>state</i>
San Diego State University	MS/Accounting	San Diego	CA
Suffolk University	JD	Boston	MA
Syracuse University	MBA/Accounting	Syracuse	NY

### FINANCE

<i>institution</i>	<i>degree/program</i>	<i>location</i>	<i>state</i>
Case Western Reserve University	MBA	Cleveland	OH
Temple University	MBA	Philadelphia	PA
University of Massachusetts	MBA	Amherst	MA

### MARKETING MANAGEMENT

<i>institution</i>	<i>degree/program</i>	<i>location</i>	<i>state</i>
Boston College	MBA	Boston	MA
Fordham University	MBA	New York	NY
Ohio Valley Wrestling School	Ring Wrestling	Unspecified	OH
St. Thomas University	JD	Miami	FL
State University of New York,	MBA	Buffalo	NY
University of Florida	MBA	Gainesville	FL
University of Massachusetts	MBA	Amherst	MA
University of Miami	MBA	Miami	FL
Virginia Commonwealth University	MS/Advertising-Copywriting	Richmond	VA